

## EDC Scorecard 2022

### Strategy

	Objectives	Measure	Targets	Initiatives
<b>Financial</b>	Budget Vs Baseline	Budget Compliance Tolerance	% at project end	Implement new buget-tracking system
<b>Membership/private funding</b>	Member Inverstor Expectations	Level of expectations managed - Pyramid 10-\$5,000, 10-\$3,500, 30-\$1,000, 20-\$250	\$120,000 year end. \$50,000 by February \$50,000 by March \$20,000 by April	Board satisfaction, revenue flow
<b>Internal Business Process</b>	Issue Resolution	Mean resolution time	average	Implement issue-resolution improvement process
<b>Learning &amp; Growth</b>	Team training & certifications	Percentage of team members system-certified	% average	Set up team-training schedule

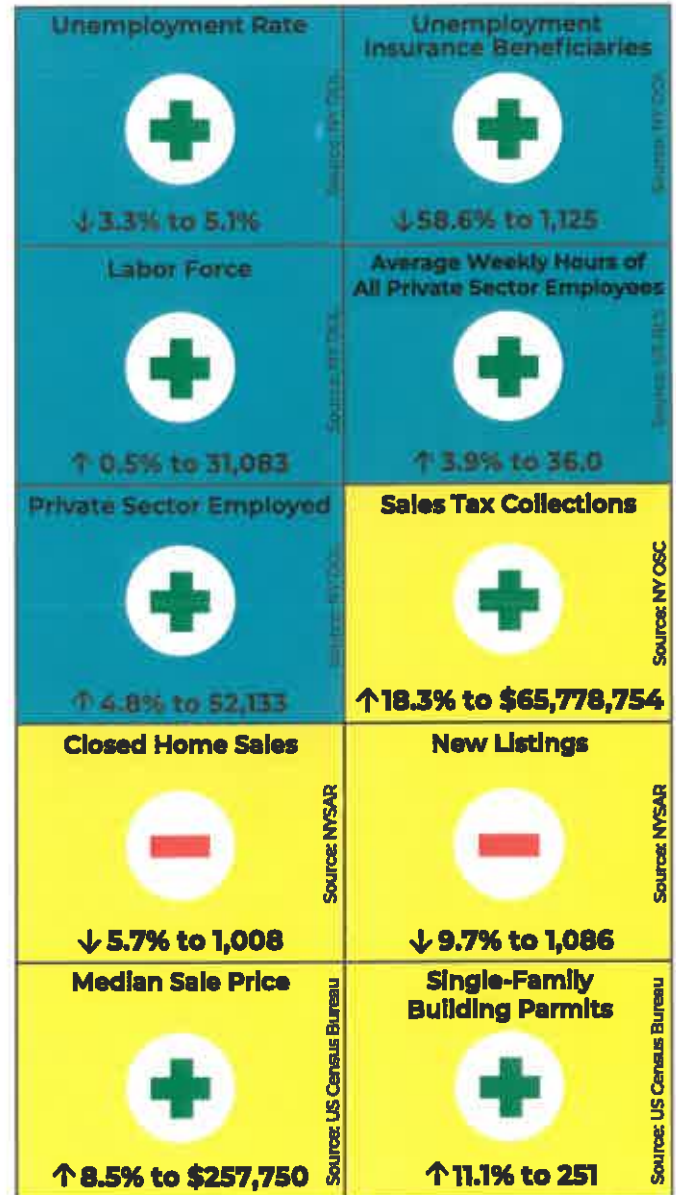
# WARREN COUNTY ECONOMIC SCORECARD

Q4 2021



†YTD Performance as of December 31, 2021

**Q4 2021 Highlights:** Warren County's economic recovery continued through the end of 2021, but consumer trends dragged down its total score. In Q4, the county had eight positive-trending indicators, down from nine the previous quarter. In 2021, the Glens Falls metro area's average monthly private sector employment was up 4.8 percent. And unlike the Capital Region as a whole, the county saw its labor force expand last year. By December, Warren County's ranks of



■ Economic Conditions ■ Consumer

## Running List of 2021 Performance Metrics (Y/Y)

**Unemployment Rate:** 5.1% (↓3.3%)  
**Labor Force:** 31,083 (↑0.5%)  
**Sales Tax Collections:** \$65,778,754 (↑18.3%)  
**Closed Residential Sales:** 1,008 (↓5.7%)  
**Median Sale Price:** \$257,750 (↑8.5%)  
**Building Permits (Single Family Units):** 251 (↑11.1)

Warren County EDC's Warren County Economic Scorecard is updated quarterly and tracks a 10 local Monthly economic indicators that provide insights into the health of the county's economy and the direction in which it is headed. Each metric's score represents the trend of the YTD average or total when compared to the same period of the previous year. Data is current up to the quarter's last month.